

SEPTEMBER 2021

(866) 612-7312

ONEPOINTE SOLUTIONS

Custom Lab, Industrial, & Commercial Furniture



PREPARED BY:

Sydney Cross
Marketing Specialist

APPROVED BY:

Roy Richards
Vice President of Sales

onepointesolutions.com



Customer: PhytogenX, Inc.
Lab Furniture: Custom Workbenches
Top Material: Phenolic Resin (Lab Grade - Carbon Black)
Color: Sherman Williams (RAL 5025) - Satin

CONTENTS

0 4
HISTORY

0 5
EXPERTISE

0 6
CAPABILITIES

0 8
LAB PRODUCTS

0 9
PROJECT RANGE

1 0
ADDITIONAL SERVICES

1 2
TESTIMONIALS

1 3
PAST PROJECTS

2 6
CERTIFICATIONS



History

Over a decade ago, OnePointe Solutions opened its doors as a provider of technology solutions to businesses within the central Texas area and has since become the leading manufacturer of custom laboratory furniture and industrial workbenches in the country.

We believe in bringing maximum value to our customers and our employees. Our goal is to bring about change through better designs, higher quality components, and customer service that is second to none.

We are OnePointe Solutions!





EXPERTISE

A

Academic Laboratories
Animal Research

B

Breakrooms

C

Cannabis Testing
Catalyst Research and Production
Classrooms (K-12 & Higher Education)
Cleanrooms
Commercial Facilities & Spaces
Core Analysis Lab

D

Dedicated NMR
Dedicated Process Chemistry
Dedicated Organic Chemistry
Dental/Medical

G

GeoChemistry & GeoMechanical
General Analytical (GC, MS, etc.)
Generic Biology & Life Science
Generic Computational
General Materials Science
General Nanotechnology
Genetic Research
Generic Wet Chemistry

H

Hot Lab/Radiation

M

Molecular Spectroscopy

O

Oil & Gas

P

Pyrolysis Laboratory

S

Specialized Nanotechnology



If your environment is not listed, please reach out to see if we can accommodate.



CAPABILITIES

60,000 SQFT

PRODUCTION FACILITY

We can source anything you need for your project from the surface options, specific materials and provide custom quality designs that match your vision.

5

PRODUCTION DEPARTMENTS

Wood & Plastic Laminate | Sheet Metal | Weld |
Powder Coating | Final Assembly

9

IN-HOUSE TEAMS

Design	Installation	Project Management
Customer Service	Marketing	Quality Assurance
Estimating	Production	Sales

100%

DESIGN STORAGE

We store all of our designs whether custom or standard, so that for future endeavors you can have the confidence that if you need to repeat a past order, we can replicate easily and accurately from past specifications.

\$300-500K+

LAB FURNITURE PER WEEK

From custom workbenches to standard lab tables, we strive to create and ship out all products quickly and efficiently.

CAPABILITIES

Redundancy in Machinery

In our warehouse, we carry duplicates of our machines as well as equipment that can perform additional duties aside from their main functions. So in the case that one machine fails (i.e. in need of repairs/replacement) we are still able to function at full capacity without delay in manufacturing your laboratory furniture.



LAB PRODUCTS

Core Products

- Casework
- Workbenches
- Carts
- Fume Hoods
- Chairs
- Countertops
- Table Tops

Instrumentation Carts

- Mass Spec
- Gas/Liquid Chromatography
- Pyrolysis
- Imaging
- BSL 2 and 3

Countertops & Worksurfaces

- Epoxy Resin
- Phenolic Resin
- Stainless Steel
- ESD Laminate
- HDPE
- Plastic Laminate
- Maple Block
- Solid Surface
- Solicor-CR



Note: We are not certified in HVAC, plumbing, electrical work, or flooring. However, we will work with these experts in your facility to best design your lab equipment to fit your space as envisioned.

PROJECT RANGE

\$900k

Largest Project Client: Ultragenyx
Lab Furniture: Custom Flex Systems

\$20

Smallest Project Details:
Countertop Seaming
Provider: ChemTops



We understand all projects are not the same. We can meet small and single line item needs to larger and more complex requests (e.i. custom furniture, workbenches, etc.).

With over a decade of experience as a manufacturer and access to a vast network of additional equipment providers, we are a one-stop-solution for partners seeking to expand their laboratory capabilities.

We take pride in providing customers with high quality, custom manufactured direct laboratory furniture.

~1,000

Jobs Managed
Per Year

~100

Job Installations
Per Year

ADDITIONAL SERVICES

Plastic Laminate

Along with laboratory furniture, we also provide plastic laminate casework as part of our line of custom industrial furniture and is made to align perfectly with your target aesthetic, layout, and budget. Owners and managers of dental offices, schools, libraries, apartment complexes, laboratories, testing facilities, warehouses, hotels, restaurants, and more trust our heavy-duty cabinets.

We guarantee short lead times, competitive pricing, and sleek, durable installations equipped with any finish. With over 40 years of combined casework manufacturing experience, we offer the shortest lead times and highest quality in the custom commercial furniture industry.

Custom Designs

At OnePointe Solutions, we were formed to create all things custom from tables to casework, whatever you envision we can make it. Let us know your specifications, including dimensions, top options, materials, accessories, and color finish, and we'll quickly build you a quote and detailed design drawing.

ADDITIONAL SERVICES

Installation Services

When you choose to install with us, you are assigned a project manager to help with every detail of the install process, from the manufacturing of lab furniture, casework, cabinets, countertops, sinks, and drying racks, to payment and fulfillment.

Our project manager is trained in all areas of installation, from logistics to the assembly of products.

We exclusively employ fully-salaried install workers who are experts in our products and can guarantee installations with minimal hassle and errors. They are incentivized to complete all installs in a timely and error-free manner.

In-House Fabrication

Our 60,000 square foot facility allows us to handle large and small jobs. We pride ourselves on our custom lab furniture and casework. In addition, we can also manufacture pegboards/drying racks, fume hood tops, laboratory tops, reagent and modular shelving, cabinets, tables, plastic laminate cabinets and stainless steel furniture.

Onsite Measurements

If requested, we can come out to your facility and take onsite measurements so that when you receive your lab furniture, it accurately fits your designated space.

TESTIMONIALS

"I have had the pleasure of working with OnePointe Solutions for over 10 years now. I genuinely enjoy working with each person I have gotten the chance to collaborate with, it's like working with family in another state! They make communication so easy, and truly strive for the best in every situation."

Joey Hall, Sales Engineer, DoRodo

Vendor Relationship: 11 Years

"OnePointe Solutions has been a fantastic partner, and it has been a great experience working alongside their team to build collaborative solutions to complex logistics scenarios that their customers present. Their staff is always courteous, friendly, very professional, and passionate about what they create. We are proud to have the opportunity to support them in providing the highest quality custom casework, cabinetry, and laboratory furniture available!

Cole Young, Account Manager, C.H. Robinson Worldwide

Vendor Relationship: 6 Years

"Over the last year PDC has felt extremely fortunate to work with Onepointe Solutions as their vendor. They are very commentating and understanding when working with them on orders. The OnePointe staff treats us like part of their team versus their vendor this makes doing business with them very enjoyable. We hope to have a lasting relationship with them for many years to come."

Matt Freyling, Regional Sales Manager, PDC Houston

Vendor Relationship: 2 Years





PAST PROJECTS



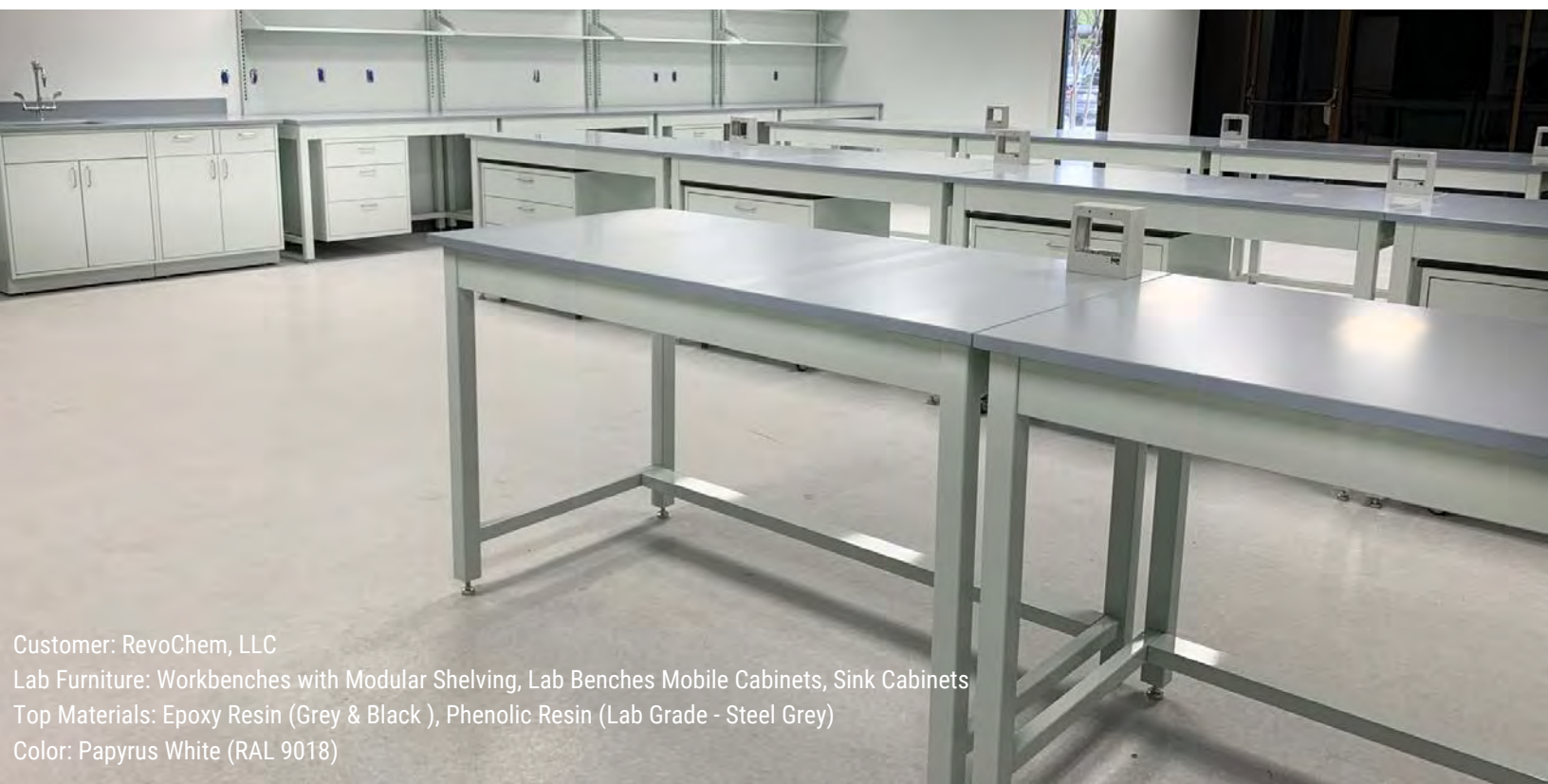
Customer: Heliae Development, LLC
 Lab Furniture: Proteus Tables (lab islands), Workbenches, Mobile Cabinets
 Sink Cabinet, Wall Shelving, Lab Seating
 Top Material: Epoxy Resin (Grey & Graphite), Phenolic Resin (Lab Grade - Carbon Black)
 Colors: Basalt Grey (RAL 7012), Papyrus White (RAL 9018)





Customer: Texas Tech Univeristy
Lab Furniture: ESD Workbenches, Suspended Cabinets, Custom Tall Casework
Top Material: Laminate (Gray)
Color: Jet Black Textured (RAL 9005), Green Blue Gloss (RAL 5001)





Customer: RevoChem, LLC
Lab Furniture: Workbenches with Modular Shelving, Lab Benches Mobile Cabinets, Sink Cabinets
Top Materials: Epoxy Resin (Grey & Black), Phenolic Resin (Lab Grade - Steel Grey)
Color: Papyrus White (RAL 9018)



Customer: Huvepharma, Inc.
Lab Furniture: Proteus Tables (lab islands), Mobile Cabinets
Top Materials: Epoxy Resin (Graphite)
Color: White (RAL 9016)



Customer: Bayport Laboratories, LLC
Lab Furniture: Custom Lab Islands with Reagent Shelving
Top Material: Phenolic Resin (Lab Grade - Carbon Black)
Color: White (RAL 9016)





Customer: Aelgea Biotherapeutics
Lab Furniture: Custom Workbenches
Top Material: Phenolic Resin (Lab Grade - Carbon Black)
Color: Light Grey Gloss (RAL 7035)



Customer: Aelgea BioTherapeutics
Top Picture: Plastic Laminate Casework
Bottom Picture : Plastic Laminate Casework with Stainless Countertops





Customer: Undisclosed to protect the privacy of client
Lab Furniture: Fixed Lab Islands with Modular Shelving, Workbenches, Sink Cabinets, Stainless Steel Sinks, Acrylic Drying Racks
Top Material: Phenolic Resin (Lab Grade - Carbon Black)
Color: White (RAL 9016)





Customers: Various
Lab Furniture: Instrumentation Carts
Color: Two-Tone



CERTIFICATIONS



The mark of
responsible forestry
FSC® C109137



